

Laurie Wessels



President Wessels Group, Inc.

Laurie Wessels is a leadership coach, consultant and trainer committed to the growth and development of organizations' largest assets – the strengths of their people. For 26 years, she has been sharing her expertise in sales, marketing, training and leadership development to develop results producing leaders and high-impact teams at all organizational levels. She works with executive teams, sales forces and emerging leaders to enhance organizational effectiveness and promote sustainable leadership. She has created specialized programs, such as “Developing a Leadership Presence” and “F.A.C.E. It! Why Would Anyone Want To Be Led By You?”

During her 15 years in the pharmaceutical industry, Ms. Wessels created and led top performing sales and marketing teams. As a senior marketing director, she was responsible for producing some of the industry's top drug launches including the introduction of current number one drug in the United States.

Ms. Wessels is a Certified Executive Coach, Certified Leadership Circle Coach, Certified Results Coach, Certified Teacher of Movement Psychology and founding member of the International Consortium of Coaches Organization. She is a past president of the HBA Chicago chapter, a member of the HBA Career Conversations team and an Adjunct Professor in the MBA program at the Lake Forrest Graduate School of Management. She has designed coaching and leadership programs for numerous companies, as well as consulted with graduate teaching institutions.