



- Terri joined Sage Therapeutics in 2018 and is accountable for developing commercial strategy across the portfolio and pan-geography while building the company's commercial capabilities
- Previously she spent seven years at Bristol-Myers Squibb where she led the Eliquis global business, growing it to the fourth most prescribed branded drug in the US during 2017. Terri also served as Chief of Staff at BMS supporting the Chief Commercial Officer to drive strategic change and global performance
- Terri is known for developing leaders and leading change. In 2013, she was named one of four global "BMS Female Trailblazers" for driving innovation and change and was recognized as one of the 2014 Healthcare Businesswomen's Association Rising Stars
- Prior to starting with BMS, Terri gained 19 years of broad business experience at GlaxoSmithKline including leading large US brands, market access, sales, and gaining ex-US marketing experience in the UK
- She is a registered pharmacist with her Ph.D. in marketing from the University of South Carolina
- When she's not working, Terri enjoys being a barely respectable athlete and has completed a few triathlons. Having grown up in the Tidewater area of Virginia, she also loves being on or near the water with her husband Ted, dog Jack, and an assorted pack of friends/family