



Pablo Salazar is a Partner with broad experience in commercial strategy and execution working with companies in biotech, rare diseases, vaccines, pharmaceuticals, and medtech. Pablo leads McKinsey's North America Launch service line and has led multiple product launch efforts in the US and globally. Pablo has an MBA from Harvard Business School and a Bachelor in Industrial Engineering with high distinction from Anahuac University in Mexico City. Before McKinsey, Pablo worked in Pfizer Mexico in sales, marketing and business development roles.