

Aziz Mottiwala, Senior Vice President, Sales & Marketing at Avanir is a healthcare veteran with nearly 20 years of experience in pharma/biotech sales and marketing. His experience spans a broad range of commercial responsibilities, in numerous therapeutic areas. His expertise has contributed to strategies for both in-line and development products, as well as licensing and acquisition projects.

In his current role, Aziz is responsible for the overall leadership of the Avanir commercial organization. In this capacity, he is responsible for developing and implementing the sales and marketing strategies across Avanir's current and future product portfolio. Aziz brings the strategic vision and operational leadership required to ensure Avanir's commercial success. He is responsible for developing and implementing the sales and marketing strategies across Avanir's current and future product portfolio.

Prior to Avanir, Aziz spent over 10 years at Allergan, most recently as Vice President, US Eye Care Marketing. Prior to Allergan, Aziz worked for Valeant Pharmaceuticals where his responsibilities included product management, business development, and marketing analytics.

Aziz began his career in pharmaceuticals at Aventis (now Sanofi-Aventis), in sales, with increasing responsibilities in sales training and sales management. He holds a Bachelor of Science degree in Biochemistry from the University of California San Diego and an MBA in Marketing and Finance from University of Southern California.