

Patti Aspenleiter

After over 20 years successfully leading in both large and small organizations, Patti Aspenleiter founded *Leaders Now!* to pursue her passion for developing leaders and leadership in organizations. She specializes in building the essential and foundational skills that impact a leader's social + emotional intelligence and result in high performance. Patti started her career with Marion Labs where she held numerous positions of leadership and won the prestigious Excellence in Leadership Award more times than any other Marion associate. Following her 16 year career at Marion she launched a healthcare company, ViraCor Laboratories. In six years, ViaCor grew to a profitable multi-million dollar company employing over 60 associates; and in 2007, was named the Small Business of the Year by the Kansas City Chamber of Commerce. Patti was recognized in 2006 with the Kansas City Business Journal's Women Who Mean Business Award. As a leader at Marion and as President of ViraCor and Zillner, a marketing and advertising company, Patti experienced first-hand the investment it takes to develop leaders within an organization, and the returns and rewards. Patti received a BBA from the University of Wisconsin in Milwaukee and an MBA from Washington University in St. Louis, Missouri. Patti is a certified coach by the *Institute of Social + Emotional Intelligence*®.

The Power of Impactful Praise

Engage people & accelerate performance with 3-steps! If there was one skill all leaders should master, it would be the skill of praising. Most leaders think they are competent "praisers"; but typically don't do it well. This skill is a difference maker and the impact it can have on a career is mind-blowing.

Learning Objectives:

- Understand & embrace the power of praise
- Why "Nice job!" doesn't cut it
- Build the skill of impactful praise

The Game Changer for Leaders: Social + Emotional Intelligence

While the concept of Social + Emotional Intelligence (S+EI) is starting to become more widely understood, many are still somewhat unsure of exactly what it is and how it can add to success on the job and in their personal lives.

Unfortunately, we see it most when it's lacking. Think of the boss who explodes when a deadline is missed, or the co-worker no one trusts. These people are limited by the lack of S+EI skill sets. The good news? S+EI can be learned and strengthened throughout our lives! It's never too late. And the impact of building S+EI leaders in your organization is dramatic.

Learning Objectives:

- What is Social + Emotional Intelligence; the brain science behind it.
- The impact of S+EI on productivity, engagement and profitability.
- The essential S+EI skill sets leaders should master.