

Registration opening soon:

Applying to be a part of the program is a two-step process:

1. **Register online by 11 August, 2017** and pay the program fee of \$1000
2. Applicants will be automatically emailed a survey after completing registration. This survey must be completed to be considered for participation.

Accepted applicants must be in attendance at the Circle of Advisors Kickoff event **on 19 September, 2017** (location TBD in Northern NJ). It is encouraged for applicants to block the evening on calendars now pending acceptance.

Participant enthusiasm for the Circle of Advisors program

“Having a professional coach guide us and keep us on track distinguishes this from less formal networking and/ or social interactions. We collectively have all advanced in our careers and I value our time together immensely.”
- *Mary Christian, Bristol-Myers Squibb*

“The Circle of Advisors was a perfect place to build deep relationships with other women and gain external perspective while developing lasting friendships. Many may say you do not have time to do something like this, but I encourage you to make it.” - *Katherine Stultz, Celgene Corporation*

“My experience in the Circle of Advisors program has proved to be invaluable especially in taking on new leadership roles in my organization and as newly appointed President of the HBA NNJ chapter board. Through connecting and sharing experiences with the select Executive women, carefully positioned in each Circle of Advisor group, I feel like I have my own ‘Personal Board of Directors’.” - *Mitra Corral, C. R. Bard, Inc.*

“You build trust, confidence and intimacy as a team meaning that any topic is never too big or too important to tackle together. The diversity of the group is an important positive dynamic and key to how and why this works...” - *Karen Scollick, Bayer Consumer Care*

“The HBA Circle of Advisors has been an important component of my professional development. Our Circle has a deep and enduring relationship that has supported successful transitions, brought new insights to challenges, and fostered a commitment to lifelong contributions to healthcare. It is such a gift to have these women in my corner.” - *Joan Affleck, Merck*

Have questions or need additional information?

Contact us: Sarita Felder, sfelder@saritafelderandassociates.com, or Diana Galer, diana@galercoaching.com

Or visit us online: www.hbanet.org/chapters/NYNJregion



Circle of Advisors

An exclusive program for
executive women
Presented by HBA NY/NJ

Registration opening soon
Kickoff dinner: 19 September, 2017

Registration opening soon for HBA NY/NJ's 2017 Circle of Advisors An exclusive program for executive women

What is Circle of Advisors?

A Circle of Advisors is a peer empowerment program for executive women who are HBA members in good standing and meet the required inclusion criteria. Offered by the Executive Women's Outreach (EWO) Committee, the objectives of the program are to:

- Expand each participant's strategic network with like-minded, successful executives
- Serve as a forum for senior leadership development and imaginative problem solving
- Create an inner circle of mutual support, learning and friendship
- Leverage expert executive coaches to foster and facilitate the power of group coaching

Program duration and events

A series of program events will be held over the course of the nine-month program to facilitate additional networking opportunities among all the circles:

- **Kickoff event** is 19 September, 2017 and is **mandatory**
- **Mid-program event** in February/March 2018
- **End-of-program celebration:** June 2018

Selection criteria

HBA Circle of Advisors leadership will screen all applicants to effectively match executives with their circle. **Once selected, participants will be contacted via email with details about the kickoff event.**

Selected participants must be:

- **HBA members** (or must join upon being accepted into the program)
- **An EWO-eligible participant:**
EWO eligible participants must be currently employed, or if in transition most recently employed, at either:
 - A healthcare manufacturing company (of any size) in the role of: chairman, president, EVP, SVP, VP, AVP, executive director, senior director or equivalent.
 - An agency or other service provider firm (with 15+ full-time employees) in the role of: chairman, president, partner, managing director or equivalent.

How will the circle process work?

It starts with you

While we can't guarantee you'll achieve your wildest dreams, we can promise that joining a circle will give you the support to go for them. Past members have achieved new heights, taking on higher-level assignments, enjoying expanded roles and transitioning to unexpected and exciting opportunities, all thanks to the encouragement and support of their peer advisors and coaches.

The power of peer circles

Research shows that we are more confident and can learn and accomplish more in small groups. Peer empowerment occurs when people provide knowledge, experience, emotional, social and practical help to each other over time. This is the priceless benefit of being part of a Circle.

Previous circles have helped members work through challenges and opportunities, including navigating politically complex environments, negotiating for their true value, preparing for crucial conversations and navigating demanding travel and meeting schedules. Participants also have found help in managing difficult professional relationships, including interacting with competitive peers, and influencing across the globe without direct authority. Members have benefited from the wisdom of other women, who they respect and enjoy, on these issues as well as the ever present considerations of self-care and work-life balance.

The Circle of Advisors

Each circle is comprised of a 4-5 members representing the highest levels of leadership in pharmaceutical, biotech, medical device, healthcare, academic, and/or service provider organizations.

Individuals submit an application to ensure appropriate qualifications and circle commonality/diversity, meaning multiple company representation, comparable levels of responsibility and related areas of interest.

An executive coach, selected based on proven expertise and experience partnering with and supporting top-tier leaders, will be assigned to each circle to facilitate discussions.

The kick-off dinner on September 19 is mandatory as Circle assignments are provided and the first Circle meeting is held. For the rest of the nine-month program, Circles meet once per month, usually over dinner or breakfast and a time mutually determined by the group.