

## *Leadership Success Series*

The Boston Chapter of the Healthcare Businesswomen's Association offers a unique program for women who are either: new to leadership positions; aspiring to be promoted into a leadership position; or are currently in leadership positions but want to improve their leadership skills. This program is the Leadership Success Series (LSS). The LSS provides cost effective, full-day, local workshops led by experienced coaches that allow participants to develop and practice these skills. In today's challenging healthcare environment, these "soft skills" are now the differentiators in career development.

The full 2010 program consists of 4 workshops covering areas of professional development most essential to career development. Participants may take any or all of the workshops, there are no prerequisites for any workshop. The goal is to provide flexibility to meet the needs and schedules of busy professionals. Participants who complete all 4 workshops will receive a Certificate of Attendance.

Past programs covered topics such as delivering effective presentations, organizing and leading effective meetings, and creating productive teams. **For 2010, there are all new topics:**

<u>Workshop</u>	<u>Date</u>	<u>Location</u>
<b>Decision Making</b>	<b>March 10, 2010</b>	<b>PerkinElmer, Waltham</b>
<b>Communicating Like a Leader</b>	<b>June 16th, 2010</b>	<b>Vertex, Cambridge</b>
<b>Managing Up/Down And Across</b>	<b>Sept. 15, 2010</b>	<b>Vertex, Cambridge</b>
<b>Negotiating Skills For Women</b>	<b>Oct. 13th, 2010</b>	<b>TBD</b>

**Here is what past attendees said about why they participated in the workshops:**

*"I'm here because I need help creating a bigger presence for myself when I'm in meetings presenting to more senior colleagues."*

*"I am here because I am dedicated to improving my skills with presenting and leading teams more effectively."*

**Why should you attend?**

- You will learn/improve skills that are critical to career development and essential to successful management of projects and people
- You will get to practice those skills in a comfortable and non-threatening environment
- You will be able to exchange ideas with others in the healthcare industry
- You will participate in interactive exercises that can be applied to actual business situations
- You will have access to top coaches in the field of leadership development
- You will be able to focus on yourself for one whole day!

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### **Attendee Feedback:**

To date over 350 women have attended one or more workshops. These women come from small start-up companies to large pharmaceutical/biotechnology and medical device companies. Below is a sample of comments on the program:

*"I thought the speaker was amazing."*

*"She is an amazing facilitator, knows her stuff, keeps you engaged and you come away with a lot of actionable tools and ideas you can implement right away."*

*"The interactions among the attendees were as valuable as the presentations."*

*"Very well organized. Topics were broken down appropriately and organized beautifully. Facilitator kept the class moving at a good clip."*

*"I truly enjoyed the day; the content, the group enthusiasm, my (group's) progress, and my own introspection about how I can be a better speaker by taking more time to prepare for remarks."*

### **What differentiates LSS Workshops from other programs?**

- *LSS workshops are local, there are no travel costs and minimum time is taken away from work*
- *LSS workshops are economical. Full day workshops are only \$175 for members*
- *LSS workshops provide a venue for networking with others in the healthcare industry who work in local companies*

*More information will be posted online at*

*[www.hbanet.org](http://www.hbanet.org)*